



HAL
open science

Les déterminants des investissements économeurs d'énergie dans le secteur résidentiel en France

Dorothee Charlier

► **To cite this version:**

Dorothee Charlier. Les déterminants des investissements économeurs d'énergie dans le secteur résidentiel en France. Economies et finances. Université de Grenoble, 2012. Français. NNT : 2012GRENA031 . tel-00770162

HAL Id: tel-00770162

<https://theses.hal.science/tel-00770162>

Submitted on 4 Jan 2013

HAL is a multi-disciplinary open access archive for the deposit and dissemination of scientific research documents, whether they are published or not. The documents may come from teaching and research institutions in France or abroad, or from public or private research centers.

L'archive ouverte pluridisciplinaire **HAL**, est destinée au dépôt et à la diffusion de documents scientifiques de niveau recherche, publiés ou non, émanant des établissements d'enseignement et de recherche français ou étrangers, des laboratoires publics ou privés.

THÈSE

Pour obtenir le grade de

DOCTEUR DE L'UNIVERSITÉ DE GRENOBLE

Spécialité : **Sciences Economiques**

Arrêté ministériel : 7 août 2006

Présentée par

Dorothee CHARLIER

Thèse dirigée par **Aude POMMERET**
codirigée par **Claire SALMON**

préparée au sein du **Laboratoire IREGÉ**
dans l'**École Doctorale SISEO**

Les déterminants des investissements économiseurs d'énergie dans le secteur résidentiel en France

Thèse soutenue publiquement le **27 novembre 2012**,
devant le jury composé de :

M. Alain AYONG LE KAMA

Professeur, Université Paris Ouest Nanterre la Défense, Rapporteur

M. Thierry BRECHET

Professeur, Université Catholique de Louvain, Rapporteur

M. Mouez FODHA

Professeur, Université d'Orléans, Examineur

M. Florian PELGRIN

Professeur assistant, HEC Lausanne, Examineur

M. Philippe QUIRION

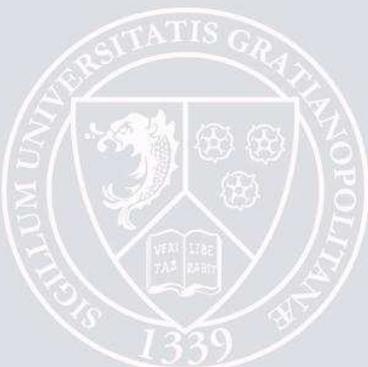
Chargé de recherche, CNRS (CIRED et LMD), Examineur

Mme Aude POMMERET

Professeur, Université de Savoie, Directrice de thèse

Mme Claire SALMON

Maître de conférence, Université de Savoie, CoDirectrice de thèse



UNIVERSITY OF GRENOBLE

**The Determinants of Energy-saving Investments in the Residential Sector in
France**

A DISSERTATION SUBMITTED
IN PARTIAL FULFILLMENT OF THE REQUIREMENTS
for the degree
DOCTOR OF ECONOMICS

By
Dorothée CHARLIER
IREGE, University of Savoy
27 November 2012

Thesis Supervisor: Aude POMMERET
Title: Professor at University of Savoy (France) and Invited Professor at Deep-HEC
Lausanne.

Thesis Co-Supervisor: Claire SALMON
Title: Maître de conférences at University of Savoy (France)

The views expressed in this thesis are those of the author and do not reflect the policy or position of the University of Grenoble.

Acknowledgments

I would like to express my gratitude to my supervisors, Aude Pommeret and Claire Salmon, whose expertise, understanding, and patience, added considerably to my graduate experience. Thank you for the time that you have devoted both to enrich my job to motivate me. Each exchange has been the opportunity to spend a pleasant moment. It was always motivating to work with you. Our meetings were always rich in ideas, jokes and laughs. You always found the right words to make me happy with my work. I learned a lot through you, not only scientifically, but also in the way to be a researcher. This is something very precious that I will keep.

I would like to thank the members of my committee, Alain Ayong Le Kama, Thierry Bréchet, Mouez Fodha, Florian Pelgrin and Philippe Quirion for their suggestions and their expertise and advices on my works.

I also recognize that this research would not have been possible without the financial assistance of the cluster Eco-Energie Rhône-Alpes and IAE for this financial support. I acknowledge all IAE members for their assistance and advice during these years. Thank you to Jean-Louis Pin and Claire Salmon for their advice and support during these years of teaching. They were able to give me the keys and let me share their experience to make me a better teacher. Thank you to all those present at seminars and pre-defenses for their advices.

I want to acknowledge Mareva Sabatier for her econometrics advices, but also for kindness and availability.

Thank you to Muriel and Gersende for their availability and their indispensable help dealing with administration and bureaucratic matters during these years.

Collective and individual acknowledgments are also owed to my colleagues at IREGE. I would also like to thank my friends at IREGE and most particularly Amandine, Anna, Marianne, Marion, Anne, Safae, Céline and Jeremy. Thank you so much. These years together were an opportunity for me to meet wonderful people. My thoughts go especially to Anna, with whom I had the opportunity to work. These meeting times were always rich scientifically and humanely. Good luck for the future (the end is near soon!). I hope this is the beginning of a long collaboration.

Most importantly, none of this would have been possible without the love and patience of my family. This dissertation is dedicated to them. They always have been a constant source of love, support and strength. Their support has been unconditional all these years. I want also to acknowledge Martin for his love, these encouragements and his assistance. He supported me whenever I needed it.

Finally, I would like to thank everybody who was important to the successful realization of thesis, as well as expressing my apology that I could not mention personally one by one.

Abstract

In France, studies on energy-saving investments for residential buildings are still relatively rare even if this sector exhibits a high potential for energy-savings. In my PhD dissertation, the aim is to isolate the determinants of energy efficient investments in the residential sector in France in order to provide some policy recommendations. We also want to study the effect of current and potential public policies designed to trigger retrofit investments. The dissertation consists of four body essays.

In the first essay, our main objective is to analyze household's expenditures in renovation works by distinguishing energy efficiency works and reparation works. In this case, we use an econometric approach based on the 2006 Enquête Logement, a disaggregate household level survey data set by INSEE. Renovation expenditures are examined by taking into account two important characteristics: expenditures are censored to zero and may be interdependent across expenditure types. Censoring and interdependence are analyzed through a multivariate tobit model. We obtain as a main result that the expenditures in owner-occupied housing are significantly higher than in rented occupied ones.

In the second essay, we wish to understand the home renovation decision of households in a theoretical model in which there exist split incentives. We also want to test the impact of existing and potential public policies. We consider a homeowner who makes an irreversible energy-saving investment. In particular, we explicitly take into account that such a decision takes place in an uncertain environment, in which there exist arbitrages between consumption and investment in home renovation. We obtain that tenants are not willing to invest. The problem of split incentives seems to be confirmed. Results also show that expecting high energy cost triggers investment even without policy support. Note however that in such a context, public policies lead to a rebound in demand.

In the third essay, we want to study the decision to invest in energy efficiency in a more general case, by taking into account irreversibility and uncertainties on energy prices and on income return. We consider a homeowner who makes an irreversible energy-saving investment in an uncertain environment. He has the choice between saving or consuming energy goods and non-energy goods. Resolution is analytical in a zero discounting case and numerical for the general case, based on collocation and Chebyshev polynomials. As a main result, we show that the usual explanation of the energy paradox based on the existence of an option value in partial equilibrium is no longer valid when the analysis is extended to a general equilibrium framework.

The fourth essay assesses in an empirical approach the effect of public policy on the decision to invest. We construct a simulation model and we evaluate the impact of environmental public policy measures. We model energy consumption and GHG emissions, the decision to invest in energy-saving renovations and the dynamics of the housing stock. Particular attention is paid to household investment decisions regarding home renovation. The results show that while current policies are effective, they are not sufficient to reach the objectives.

List of Abbreviations

ADEME	Agence de l'Environnement et de la Maitrise de l'Energie
ANAH	Agence Nationale de l'Habitat
APE	Agir Pour l'Environnement
DGEMP	Direction Générale de l'Energie et des Matières Premières
EE	Energy Efficiency
EEW	Energy Efficient works
ERW	Equipement replacement works
EU	European Union
GHG	Greenhouse gas
HDD	Heating Degree Days
kWh	Kilowatt hour
kg.CO ₂	Kilograms carbon dioxide (CO ₂)
IEA	International Energy Agency
INSEE	Institut National de la Statistique et des Etudes Economiques
IIW	Insulation Improvement works
MEE SDS	Ministry of Ecology, Energy, Sustainable Development and the Sea
MV	Mechanical ventilation
NPV	Net Present Value
OPAH	Opération programmée d'amélioration de l'habitat
OPEN	Observatoire Permanent de l'amélioration Energétique du logement
PALULOS	Prime à l'amélioration des logements à usage locatif
NPEEE	National Program on Energy Efficiency Enhancement
PREBAT	Programme régional de Recherche et d'Expérimentation sur l'Energie dans le Bâtiment
RW	Repair Works
