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# Learner Differences in the Online Context: Introducing a New Method

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**Abstract.** The paper introduces an alternative method to analyze different learning styles among students. This method was developed as an alternative to more traditional methods such as hierarchical cluster analysis. The method was tested using a large data set (n = 868) which included participants completing a small e-module in addition to a small number of measures to assess learner characteristics. The resulting log files were analyzed using the method. Results were similar to those observed using traditional methods. The method provides a new starting point for subsequent analysis and identification of learner differences using other information such as log files from e-learning and Massive Online Open Courses (MOOCs).

**Keywords:** E-learning, log file analysis, cluster analysis, learner group differences, learning strategies

## 1. Introduction

The research about learners in e-learning environments is a very broad research theme. A lot of research addresses pedagogic questions like acceptance of tests and materials or the extent to which learners benefit from using digital systems like Learning Management Systems [1, 2, 3]. Determining the needs of different users and learner groups plays a significant role in education as this allows educators, practitioners and designers to respond to and adapt tutor instructions to various learning characteristics exhibited by these groups. This has generated numerous studies on adaptive hypermedia, personalized design and e-learning [4, 5].

The use of trace and log file information to identify different groups of learners and users using various algorithms and analyses allows researchers to examine different behaviors. This approach of identifying different user groups is very helpful by combining it with additional behavioral data gathered during online activities. In addition, when we try to understand learning processes, many more variables may come into play. The pace at which we learn and how we navigate is often influenced by various different learner characteristics ranging from prior knowledge, age, motivation, learning preferences and strategies [6]. This means that when we create clusters using log files, we can use these new clusters in combination with additional

learner characteristics to better understand cluster differences. These independent variables might inform research in the area of digital competencies which e-learners may lack and hence impact the efficiency with which e-learning tools can support their learning.

### **1.1 Previous research**

There has been a lot of research on the topic of learner analytics in digital environments, recently summarized under the term learning analytics [7], a subcategory of educational data mining [8, 9, 10]. Chen et al. [11] create a framework for analyzing students' online learning portfolios. They include logon times, logon days, general activity within the system (clicks, duration of studying) and course results (midterm and final) of 162 undergraduate students. Results show that higher online learning activity and more intensive work with online materials leads to significantly better course results and grades. Del Valle and Duffy [12] clustered 59 learners of an "online teacher professional development curriculum". Based on the online behavior (total time online, course duration, average inter-session interval, proportion of time on learning resources, proportion of learning resources accessed, exploration, proportion of time in messenger) the authors extracted 3 user clusters named mastery orientated, task focused and minimal approach. The former two groups can be characterized as being more active within the course; the last group is more inactive, but has the highest self-reported prior knowledge. The more active groups (mastery orientated and task focused) had a higher satisfaction and higher learning effect (self-reported). Lee [13] asked 116 students of a general education course at a Taiwan university to fill out a questionnaire about their online learning perception and styles. Three clusters were extracted and described. One cluster represented students that are highly motivated and adopted deep learning strategies, the second cluster had students that were also highly motivated and tended to adopt deep learning strategies. The last cluster had students with the lowest motivation and adoption of deep strategies. Quinell et al. [14] also found significant differences in the learner styles of first year university degree biology students. There are several other studies researching students' performances and clustering them using self-reported measures [15, 16, 17]. Nevertheless, most of these studies rely only on questionnaires and sometimes on examination and term results or grades. They do not take students' online behavior into account.

### **1.2 Goals of this research**

In order to capture the learner characteristics of more diverse and broader learners, it will be essential to utilize new tools to analyze patterns and optimize what we learn about our learners. The aims of this paper are therefore to: (1) describe a new method to cluster learners and (2) demonstrate the utility of this method in a large data set of e-learners for which both log files and self-reported learner characteristics had been collected. We focused on variables that had also been included in the examination of

learner differences in previous research. We provide evidence demonstrating that the new method performs similarly and as well as traditional cluster analysis.

## 2 Introduction to the New Clustering Method

All user actions within our developed e-learning model (including content and questions) are logged. This information is used to extract separate user groups based on their systems' usage. We cluster the user using hierarchical clustering technique [18, 19, 20] with Ward's [21] linkage algorithm. The distance between two users is measured via two measures developed by Xiao et al. [22] and Xiao and Zhang [23], named *frequency based measure* and *viewing-time based measure*. Both measures are based on the *cosine angle* [24] and are widely used in the areas of information retrieval [25]. Xiao et al. define a webpage that consists of  $k$  different pages  $P = \{p_1, p_2, p_3, \dots, p_k\}$  accessed by  $n$  different users  $U = \{u_1, u_2, u_3, \dots, u_n\}$ . Frequency based measure takes into account how often pages are visited by the users, while the viewing-time based measure considers the amount of time each user is spending on different pages. Therefore, let  $acc(p_k, u_i)$  be the number of times user  $u_i$  is accessing page  $p_k$  and let  $t(p_k, u_i)$  be the time  $t$  the user  $u_i$  spends viewing page  $p_k$ . If a user is not accessing a page (and is not spending any time on that page) each measure will be 0.

The similarity of two users, according to the frequency based measure, is calculated using the following formula:

$$sim\_fb(u_i, u_j) = \frac{\sum_k (acc(p_k, u_i) \cdot acc(p_k, u_j))}{\sqrt{\sum_k (acc(p_k, u_i))^2 \cdot \sum_k (acc(p_k, u_j))^2}}$$

$\sum_k (acc(p_k, u_i))^2$  is the squared sum of the access times of all accessed pages by user  $u_i$  and  $\sum_k (acc(p_k, u_i) \cdot acc(p_k, u_j))$  is the product of all accesses done by both users. If both users access the same pages and have identical accesses on all visited pages, their similarity will be 1. If they do not visit any common pages at all, their similarity will be 0.

The viewing-time based similarity of two users is calculated using the following formula:

$$sim\_vt(u_i, u_j) = \frac{\sum_k (t(p_k, u_i) \cdot t(p_k, u_j))}{\sqrt{\sum_k (t(p_k, u_i))^2 \cdot \sum_k (t(p_k, u_j))^2}}$$

$\sum_k (t(p_k, u_i))^2$  is the sum of the squared viewing times of all visited pages by user  $u_i$  and  $\sum_k (t(p_k, u_i) \cdot t(p_k, u_j))$  is the product of all viewing times visited by both compared users. The interpretation of the results is straightforward. We combine both algorithms and weight them. Weighting is needed as the frequency based measure may not bring up the best results, due to the fact that many users visited each page of the e-module once only: the users had a mean of 19.4 page visits (sd = 4.1). Compared to the 18 pages the e-module consisted of, there seems to be not a big

variety among the users. Therefore, we weight the viewing-time based measure with .85 and the frequency based measure with .15. The final measure has the following formula and will be referred to as *cosine similarity*:

$$sim(u_i, u_j) = 0.15 \cdot sim_{fb}(u_i, u_j) + 0.85 \cdot sim_{vt}(u_i, u_j)$$

The idea of both algorithms is that users with similar interests have a common “footprint” in the log files. Using the frequency based measure, this means that they will have the same numbers of accesses of common pages [cf. 26]). Using the viewing-time based measure assumes that the same interests are reflecting in the same viewing times. Furthermore, this measure is indirectly taking into account more hidden variables like literacy (affecting the viewing time). Both algorithms do not measure sequence of the pages. The e-learning modules are linear which does not need such a feature.

### 3 Application of the New Method

In the next step, we wanted to apply the new method to a data set of e-learners for which we also had log file information. As shown above, we took the number of page visits for the *frequency based measure* and the visiting time per page for the *viewing-time based measure*. If a user had multiple page visits, the viewing times were summed up.

The test material was a small e-module featuring five short chapters on team development. Participants had to complete a number of short test questions. Following this, participants completed a set of items to assess their learning characteristics.

#### 3.1 Self-reported variables

The questions included demographics, prior knowledge about the topic and about e-learning in general, as well as questions about the self-reported measures (discussed further below). These were accessed via a questionnaire that had to be answered before the module itself.

*Deep and surface learning strategy*: deep versus surface processing refers to learning styles that capture how learners utilize diverse learning strategies to come to a specific goal [27]. Deep and surface strategies were identified using three items which were inspired by subscales produced by Biggs et al. [27]. An example item for deep strategy is: “When I am interested in a topic, I spend additional time on trying to learn more information about it”. An example item for surface strategy is: “I tend to learn more than is necessary” (reverse-coded). So this learning difference helps to detect the amount of effort that individuals invest into learning about a topic, that is, either in-depth or superficially. The response options ranging from (1) “never or only rarely true of me” to (5) “always or almost always true of me”.

*Serialist learning preference*: serialists can be labeled "operation learners" with a more pronounced bottom-up approach [6, 28]. These individuals tend to focus on the immediate or local aspects. They have a narrower focus, oftentimes emphasizing the

details and the way to success rather than trying to achieve a larger overview. Serialists learn in a linear and sequential fashion which goes hand in hand with an emphasis on memorizing facts for reproduction, emphasizing product in order to construe logical arguments and simple hypotheses [29]. Serialist processing is often contrasted with holist processing. Holists tend to have a more global strategy and wider focus on several aspects [28]. This also means they like to focus on numerous topics simultaneously, emphasizing the use of numerous sources in order to elaborate on information and seek patterns amongst facts. These aspects lead to more generalized descriptions and higher level comprehension, but potentially at the expense of individual detail. In all three datasets, serialist preference was measured using 7 items. An example here is: "I deal with a new topic as thoroughly as I can first time around". The response options ranged from (1) "strongly disagree" to (5) "strongly agree".

*Prior knowledge:* we also asked participants one item each about their prior knowledge with e-learning modules and the topic of the e-module. Knowledge about e-learning was assessed using four answering options: (1) I have a lot of experience with e-learning; (2) I have some experience with e-learning; (3) I have very little experience with e-learning; and (4) I have no prior experience with e-learning. The four answering options asked about topic familiarity as follows: (1) I was very knowledgeable; (2) I was quite knowledgeable; (3) I knew a little; and (4) I didn't know anything about it. All answers were reverse-coded, so that more knowledge corresponded with higher scores.

All items measuring learning strategies and preferences were summarized to provide a mean-centered composite for each scale. All scales featured a reliability coefficient above .7.

### 3.2 Participants and procedure

Participants were students at a distance-learning institution in Germany. They were offered opportunity to participate in exchange for obtaining research credit (N=686). We collected information about participant sex and age. Participants were between 17 and 63 years old (M=32.62, SD=9.27), the most frequent age (mode) indicated was 28 with a mean of 32.6 years (SD = 9.2). About one fifth were female (n = 145). Male participants were slightly younger (M = 32.3 vs. M = 33.6). A t-test provides no significant difference (t-value = 1.402, degrees of freedom = 218.441, p-value < 0.16).

Data collection took place in spring 2013. In total, 686 participants completed both the test and the questionnaire. Missing and incomplete information reduced the number to 669 participants.

## 4 Results of the Analysis

We first examined the given cluster solutions. Scree plots and dendrograms led us to a four cluster solution. In the next step, we conducted descriptive statistics and correlations of the measures (Table 1). Finally, we examined user clusters based on

log file information obtained from all learners during the e-module. In the final step, we examined how the clusters we identified using log files, and how they differed in terms of their learner characteristics.

#### 4.1 Cluster results

The visualization of the clustering process in the dendrogram indicated four possible solutions, between two and four groups of classifications. A scree plot indicated a three cluster solution whereas a four cluster solution leads to a higher distance between the clusters (.099 versus .109) and a lower within-group distance (.171 versus .169). Possible distances range from 0 to 1 as the calculated distances have the identical range. Additionally, the average silhouette width indicator [30] suggests a four cluster solution (.251 versus .239). The average silhouette width ranges from -1 to 1. The absolute value is interpreted. Additionally, the fourth generated cluster in the four cluster solution (split from cluster 2 in the three cluster solution) shows a better silhouette than the non-split cluster 2 in the three cluster solution, Therefore, we decided to use a four cluster solution.

#### 4.2 Descriptives for self-report measures

Descriptive statistics about the self-reported measures show that the users selected response options in the middle of the five-point scale with higher average scores for deep strategy processing and serialist preferences (see Table 1). The prior knowledge was above average for both variables with a slightly higher value for prior e-learning knowledge (and a lower standard deviation).

**Table 1:** Summary of self-reported measures (N=669)

Variable	Scale	Mean	SD
Deep strategy	5	3.52	0.85
Surface strategy	5	2.98	0.95
Serialist preference	5	3.57	0.67
Prior topic knowledge	4	2.90	1.12
Prior e-learning knowledge	4	3.07	1.07

The correlation matrix reveals that knowledge and behavior are almost uncorrelated and mostly not significant. Prior topic knowledge and prior e-learning knowledge have a weak correlation ( $r = .17$ ,  $p < .001$ ). Deep strategy and surface strategy has a moderate and negative correlation as expected ( $r = -.51$ ,  $p < .001$ ). In addition, surface strategy and serialist preference correlate negatively ( $r = -.18$ ,  $p < .001$ ). For more details see Table 2.

**Table 2:** Correlation of self-reported measures

	<b>Deep Strategy</b>	<b>Surface Strategy</b>	<b>Serialist preference</b>	<b>Prior topic knowledge</b>	<b>Prior e-learning knowledge</b>
Deep strategy	1				
Surface strategy	-0.51***	1			
Serialist preference	0.02	-0.18***	1		
Prior topic knowledge	0.03	-0.02	0.07	1	
Prior e-learning knowledge	0.06	-0.08	0.06	0.17***	1

Note: Pearson Correlation -  $p < 0.05 = *$ ;  $p < 0.01 = **$ ;  $p < 0.001 = ***$

### 4.3 Learner differences

The cluster sizes were big enough to test them for significant differences related to the following characteristics: age, surface strategy, deep strategy, prior knowledge (according to the e-module topic and e-learning in general) and serialist learning preference. Additionally, we included the time used in the e-module and the number of page visits in the analysis. Covariates were gender and age (where age was not a dependent variable).

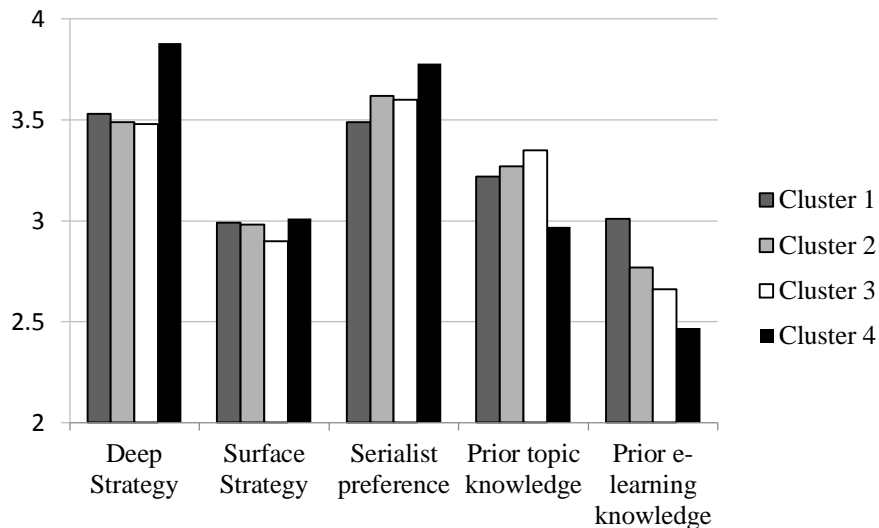
The results of the analysis of variance suggest significant group differences in relation to the prior e-learning knowledge of the participants in the different clusters, their level of serialist learning preferences and the amount of time used (see Table 3). A number of other differences appear relevant as a means to differentiate the clusters from one another. The findings are summarized in Table 3.

**Table 3:** Analysis of cluster differences

	<b>Cluster 1</b>	<b>Cluster 2</b>	<b>Cluster 3</b>	<b>Cluster 4</b>	<b>ANCOVA</b>
Age	33.03	31.10	33.72	31.06	$F(3.663)=1.103, p=.347$
Deep strategy	3.53	3.49	3.48	3.88	$F(3.663)=1.949, p=.120$
Surface strategy	2.99	2.98	2.90	3.01	$F(3.663)=.194, p=.900$
Serialist preference	3.49	3.62	3.60	3.78	$F(3.663)=2.954, p=.032$
Prior topic knowledge	3.22	3.27	3.35	2.97	$F(3.561)=5.383, p=.001$
Prior e-learning knowledge	3.01	2.77	2.66	2.47	$F(3.632)=2.218, p=.085$
Page visits	19.36	19.47	19.05	19.00	$F(3.662)=.306, p=.821$ $F(3.662)=16.088,$
Total time	374.77	460.98	349.49	514.16	$p<.001$



Figure 1 also visualizes how the four clusters compare in terms of the learning-relevant characteristics (deep strategy, surface strategy, serialist preferences, and prior learning).



**Fig. 1:** Visualized cluster differences

In order to label the three clusters of e-learners coherently, we decided to label the clusters first and foremost based on their level of prior knowledge as e-learning *experts* (those with the highest prior knowledge), e-learning *users* (with average prior knowledge) or e-learning *novices* (with low prior knowledge). All clusters featuring high serialist learning preferences were labeled as *sequential*, as in very orderly, and those with low values on this variable as *superficial* e-learners. All clusters featuring high scores in terms of their surface strategy approach were considered as *surface* e-learners. We focused on the significant differences only.

We consider Cluster 1 as *disengaged but knowledgeable e-learning experts*. The assigned users have the highest e-learning knowledge (3.01 out of 4), but only average knowledge about the topic compared to other clusters (3.22 out of 4). They also exhibit the lowest serialist preference compared to other clusters (3.49 out of 5) and appear to be more disengaged (superficial in their approach). They spend a relatively low amount of time in the small e-module overall compared to other groups. High e-learning experience might have led to greater disengagement with the e-module. In addition, their tendency to work in a less sequential and detail-oriented manner led to less time spent in the module.

Individuals in Cluster 2 are *engaged and knowledgeable e-learning users*. They appear to have average topic knowledge (3.27 out of 5) and e-learning experience (2.77 out of 5, hence users, not experts). They show a more pronounced serialist preference (3.62 out of 5). They have, however, invested quite a lot in learning as they also spend more time in the e-module than two out of the four clusters. This suggests that average experience and greater orientation to detail also increases learning time.

Cluster 3 seems to include *disengaged but very knowledge e-learning users*. They have the highest familiarity with the topic (3.35 out of 4), but average familiarity with e-learning (2.66 out of 4). They have serialist preferences similar to those of Cluster 2 (3.60 out of 5). At the same time, this cluster spends the least amount of time on the e-module. This suggests that while they are detail-oriented, higher familiarity with the topic may lead to a more disengaged learning process.

Cluster 4 includes the *engaged but not very knowledgeable e-learning novices*. This group has very limited e-learning experience (2.47 out of 4) and limited topic knowledge (2.97 out of 4). At the same time, this group includes the individuals with the strongest serialist preference. They will diligently study the materials, and take longer than individuals from other clusters. The novelty of the topic and e-learning in addition to their detail-orientation (via serialist preference) may explain why they are more engaged with the materials.

Our clusters suggest that prior knowledge can help to explain cluster difference in terms of time dedicated to the e-module they are studying. Learning characteristics such as serialist preferences (detail orientation and sequential processing) may play an additional role when trying to explain cluster differences, especially in relation to the amount of time that individuals will invest in a task.

#### 4.4 Performance of the cosine similarity

We also examined the type of clusters obtained using the Euclidean distance [31] instead of the cosine angle, again applying Ward's linkage method in the hierarchical cluster analysis. The results are largely identical, resulting in four clusters that showed similar learning differences. An analysis of variance using four clusters revealed several significant differences, in relation to prior knowledge (e-learning and topic), serialist learning preference and age.

Whereas the results were quite comparable, we observed two differences. First, the clusters computed with the Euclidean distance were more equally distributed, resulting in two clusters with about 210 cases each and two further clusters including 116 and 132 cases, respectively. The generated clusters using the cosine similarity are significantly unequally distributed, resulting in two big clusters (281 and 291 cases) and two small clusters (65 and 32 cases). Secondly, and more importantly, the goodness of fit between the two dissimilarity measures is significantly different. We computed the *Average Silhouette Width* [32] for both solutions. The Silhouette Width compares the dissimilarity between within-cluster cases and without-cluster cases for each case. The value has a range from -1 to 1, where 1 stands for a perfect fit of that case into its designated cluster. The Average Silhouette Width is the grand mean over all cases. Kaufman and Rousseeuw [30] define all values below 0.25 as not suitable ("no structure found"). Values between 0.26 and 0.5 are being considered as having a weak structure, values between 0.51 and 0.7 are seen that a reasonable structure has been found and values above 0.7 stand for a strong structure.

The Average Silhouette Width of the solution defined by the Euclidean distance was 0.04. This solution indicates that the solution did not result in a meaningful structure. One bigger and one smaller cluster also had Average Silhouette Widths values below 0. The two remaining clusters showed a weak structure (0.27 and 0.37).

The clusters generated by the cosine similarity led to a better detection of the underlying structure. The Average Silhouette Width value was 0.26, which means that the cosine similarity helped to detect evidence of a weak structure. One big cluster had an Average Silhouette Width value of 0.53 (“reasonable structure found”) while one small cluster had a width of 0.32. The values of the two remaining clusters ranged from -0.05 up to 0.04. This means that the structure still cannot be regarded as being good, but the algorithm shows a better solution than the Euclidean distance.

## 5 Discussion

The results of the new method suggest that we can obtain differentiated cluster profiles by considering both log files and self-report data together. The new method presents an alternative to hierarchical clustering, which resulted in similar results. The advantages of the new method are as follows: first, the algorithms we used were developed for the application in web-based digital systems; additionally, we combined two measures to include both the time spent on every page and the number of single page accessed by each user; and finally, our analyses showed that the cosine similarity had a better detection of the underlying structure than the Euclidean distance. Xiao et al. [22], Xiao and Zhang [23], and Kumar et al. [33] developed more algorithms to compare users. Some of these algorithms include the users’ path and can lead to better cluster solutions. In fact, due to the linear structure of the e-module, these algorithms were not needed, but could be implemented easily if needed.

In conclusion, we believe that the combination of new methods and more data can aid future learning analyses aimed at detecting digital competencies and personalization opportunities. Most of the research tends to focus on the needs of younger learners. However, given the importance of lifelong learning, future users are likely to show increased demographic and skill diversity. As learners become more differentiated in terms of their past learning (prior knowledge), age and various related skills (digital competence), it becomes more appropriate to include these variables in order to consider their influence. This development also suggests that learners will start from different baselines. New methods such as the one we introduced will provide the means to consider such differences and characteristics and address these potentially in personalized and different tutoring - so as to improve performance for all users across the board and to increase user satisfaction and optimize the learning experience [34, 35].

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